# Allianz 🕕

### Join us. Let's care for tomorrow.

#### ALLIANZ INSURANCE LAOS

## SENIOR UNDERWRITER - PROPERTY AND LIABILITY INSURANCES -

#### **COMMERCIAL BUSINESS**



Location Vientiane, Laos



#### **About Company**

Allianz Insurance Laos is one of the most trusted insurances in Laos, established since 1990. Caring for our employees, their ambitions, dreams, and challenges, is what makes us a unique employer. Together we can build an environment where everyone feels empowered and has the confidence to explore, to grow and to shape a better future for our customers and the world around us.

#### Key responsibilities/What you do:

- Conduct day-to-day pricing and underwriting of Property and Liability insurances for Commercial business including reinsurance placement activities.
- Support underwriting of multinational business and fronting policy for international brokers, reinsurers and clients including reinsurance placement activities.
- Support in conducting pricing and underwriting for Marine Cargo and Engineering insurances when required
- Execute the underwriting process, data entry and perform underwriting decisions in daily operation by ensuring the accuracy, completeness of relevant

Job level Bachelor or Master degree 1 position Permanent

#### Key responsibilities/What you do:

- Partner with risk survey engineer during all phases of underwriting process, e.g. new requests, renewals and annual reviews of existing portfolio, and support follow up risk improvement recommendations with clients
- Coordinate with sales/agents and brokers, request for proposal response and other business functions to submit timely and complete request for proposal responses
- Negotiate terms with policyholders or their brokers/agents and draw up contracts
- Review and issue new and renewal quotes and follow up renewal due. Ensure contract renewal within timeline and maintain high renewal ratio
- Regularly check premium payment due and ensure no long outstanding premium
- Develop knowledge of products and services to enhance underwriting skills and share best practices and trainings to agents and partners
- Perform other tasks as assigned and directed by line manager and Head of Department

#### Key requirements/What you bring:

- Bachelor's Degree in Business Administration or Engineering or related field
- 1-3 years of working experience in insurance preferably with underwriting with underwriting Property & Casualty insurance
- Knowledge of reinsurance principles and familiarity with policy management systems.
- Fluent English communication skills in both speaking and writing.
- Proficient in MS Office Suite (Word, Excel, PowerPoint), and ideally familiar with insurance-specific software.
- Customer-oriented with a strong focus on proactive communication, responsiveness, and attention to detail.
- Ability to build and foster relationships across the organization and with brokers/clients.
- Strong teamwork skills and proven problem-solving abilities.

#### Key benefits/What we offer:

We at Allianz Insurance Laos offer a flexible working hour, an out of work activities, a positive learning and growing environment to support your professional career and personal development.

We also believe in a diverse and inclusive workforce and are proud to be an equal opportunity employer. We encourage you to bring your whole self to work, no matter where you are from, what you look like, who you love or what you believe in.

#### Apply now

Submit your <u>CV</u>, fill out the <u>application form</u> and send to **recruitment@agl-allianz.com Tel: (21) 215903, Ext: 218** 

→ www.azlaos.com/en\_LA/career.html Join Allianz. Let's care for tomorrow.