



# Join Us. Let's care for tomorrow.



ALLIANZ INSURANCE LAOS

## Underwriter Manager – Commercial & Large Corporate



Location  
Vientiane (Laos)



Job level  
Graduate,  
Bachelor  
degree



5 years experience



Full time

### About the Job

Underwrites and manage profitable new and renewal complex business to meet company goals for growth and profit. Has ownership of mid corporate and large/key accounts/clients including negotiation of participation, pricing, terms and conditions. Has specialized underwriting technical expertise and is the lead for multiple (sub-) Line of Businesses. Develops and maintains strong relationships and networks with brokers, partners, agents and clients.

### Key responsibilities/What you do

- Conduct day-to-day pricing and underwriting and proactively seek renewal and new business opportunities
- Partner with other underwriters and risk survey engineer during all phases of underwriting process, e.g., new requests, renewals, and annual reviews of existing portfolio
- Negotiate terms with policyholders or their brokers/agents and draw up contracts
- Make independent underwriting decisions within specialized domain and delegated authorities, and follow the Group and company underwriting guidelines and standards
- Monitor and execute the underwriting process by ensuring the accuracy, completeness of relevant information and support documentation with the complexity of the case
- Collaborate with team and other business functions (sales, marketing, finance, claims, IT) to design, refine, and maintain underwriting, and financial reporting according to the company standards
- Assist Head of Department in analysing underwriting workflow, procedures, and standards, identifying concerns, and making recommendations to improve efficiency and effectiveness

- Develop knowledge of products and services to enhance underwriting skills and share best practices to lower-level underwriters and partners
- Act on behalf of Head of Department during his absent for underwriting management and authority
- Perform other tasks as assigned by Head of Department and/or CEOs.

### Key requirements/What you bring

- Lao nationality
- Bachelor's Degree, preferably in business-related field**
- Strong understanding in General Insurance business process
- 5 years experiences in Property and Liability insurance underwriting
- Knowledge of reinsurance principles
- Customer oriented and strong business mindset
- MS Office – Word, Excel, and PowerPoint
- Knowledge of digital communication channels to engage with colleagues or customers remotely (e.g., WebEx, MS Teams...)

### Key benefits/What we offer

We at Allianz Insurance Laos offer a flexible working hour, an out of work activities, a positive learning and growing environment to support your professional career and personal development.

We also believe in a diverse and inclusive workforce and are proud to be an equal opportunity employer. We encourage you to bring your whole self to work, no matter where you are from, what you look like, who you love or what you believe in.

### Apply now

Submit your CV, fill out the application form and send to [recruitment@agl-allianz.com](mailto:recruitment@agl-allianz.com) Tel: (21) 215903, Ext: 218

→ [www.azlaos.com/en\\_LA/career.html](http://www.azlaos.com/en_LA/career.html)

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